

An aerial photograph of a large, modern industrial building with a flat roof covered in solar panels. The building is surrounded by greenery and a parking area. The image is used as a background for the presentation slide.

# ROOF

ATRATO ONSITE ENERGY

## REA: Decentralised Energy Conference

Gurpreet Gujral

December 2024

Image: Recipharm, Holmes Chapel





Distributed  
Generation solar  
specialist

Develop, build,  
own, operate

Corporate and  
industrial  
customer base

Image: Amazon, Tilbury





# Highlights

**IPO**

Nov 2021

**204MW**

Portfolio of UK  
based solar assets

**79%**

Contracted income  
for the next 20 yrs

**Acquisition**

Brookfield and  
RAIM

**£400m**

Pipeline

**£1bn**

Target investment  
by 2030

Image: Anglian Water, Gratham



# Take private acquisition

**£219m**

Acquisition of  
assets in Nov 2024

**IPP**

Newly created and  
privately owned  
operational  
business

**Team**

Renewable team  
transitioned into  
new IPP

**Distributed  
Generation**

Maintain strategy

**Re-  
branding**













Process taking  
place

**Investor  
synergy**

Access to  
Brookfield and  
RAIM real-estate  
portfolio

Image: Anglian Water, Gratham



Counterparty	Asset type	Capacity (MW) <sup>(2)</sup>
	Onsite	12
	Onsite	14
	Onsite	42
	Utility	2
<b>BENTLEY</b>	Onsite	3
	Sleeved	28
	Onsite	1
	Onsite	1
<b>M&amp;S</b>	Onsite	6
<b>NISSAN</b>	Onsite	20
	Onsite	1
	Onsite	9
	Onsite	5
<b>Sub-total</b>		<b>145MW</b>
 <b>good energy</b> ** / 	Utility	59
<b>Portfolio total</b>		<b>204MW</b>

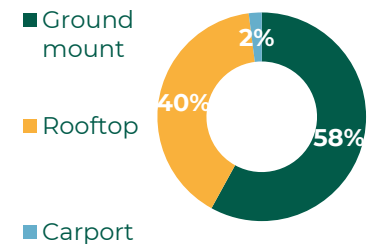
\*includes 3 sites currently under installation. \*\* currently under installation

## Diversified portfolio



For illustrative purposes only<sup>(3)</sup>

## Mix of solar technology



## Rooftop private wire PPA

- 6MW total capacity
- £7m investment

## Key features

- 100% corporate offtake to M&S
- 11-year fixed price PPA
- c.1,700 tonnes of CO<sub>2</sub>e avoided p.a.<sup>(2)</sup>
- 41k equivalent new trees p.a.<sup>(3)</sup>



# Case study: Nissan, Sunderland

*Image: Nissan, Sunderland*

## Ground mount private wire PPA

- 20MW total capacity
- £11m investment
- Energised in October 2023

## Key features

- 100% corporate offtake to Nissan
- 20-year fixed price PPA
- c.4,000 tonnes of CO<sub>2</sub>e avoided p.a.<sup>(2)</sup>
- 170k equivalent new trees p.a.<sup>(3)</sup>
- 10% of Sunderland plant electricity demand





# Case study: Britvic

## Ground mount sleeved PPA

- 28MW total capacity
- £28m investment
- Energised in December 2023

## Key features

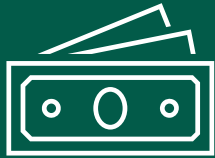
- 100% corporate offtake to Britvic
- 10-year fixed price PPA
- c.6,450 tonnes of CO<sub>2</sub>e avoided p.a.<sup>(2)</sup>
- 260k equivalent new trees p.a.<sup>(3)</sup>





# Our sales pitch to customers

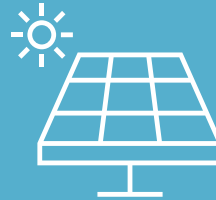
## Economic



✓ £ savings vs grid

✓ Renewable  
energy certificates

## Operational



✓ Energy security

✓ Fixed  
pricing

## ESG



✓ Reduced  
carbon emissions

✓ Traceable  
supply



# Conclusion



Leading provider  
of Distributed  
Generation solar  
solutions in the  
UK

Attractive  
potential real  
estate pipeline

Unlocking  
significant  
growth capital

Image: Amazon, Tilbury

