

# REA: Decentralised Energy Conference

**Ross Fairley**

December 2024

## Burges Salmon at a glance

UK independent  
law firm  
covering  
England, Wales,  
Scotland and  
Northern Ireland

1,000+ staff,  
100+ partners  
with offices in  
London, Bristol,  
Edinburgh and  
Cardiff

Net Zero  
experts

Experts in  
project energy  
development,  
M&A and  
financings

Known for  
sector-specific  
experience e.g.  
Energy,  
Transport,  
Infrastructure

### Our Energy Team

Named as one of the most  
active law firms in global  
clean energy M&A over last  
ten years (Clean Energy  
Pipeline)

Winner / Shortlisted: Energy /  
Infrastructure Team of the  
Year 2020, 2019 (Legal Week  
Awards)  
Runner up for Outstanding  
Legal Adviser (inspiratia)  
Energy & Sustainability  
Awards 2021

Over 100 energy lawyers  
specialising in all aspects of  
renewables and energy  
development.

Hold positions and members  
of key industry / Government  
groups e.g. Renewable UK, UK  
Hydrogen Energy Association,  
REA.

***“This is the most experienced, knowledgeable, specialist and skilled team I have ever worked with in the energy sector. Second to none.”*** Legal 500 Directory (quote from a client)

# Key Findings of our Report

- **Main impetus for change is not from regulation, but market itself and ESG expectations.**
- **Brake on faster change is uncertainty around future needs of occupiers, cost of retrofit and lack of grid capacity / cost of connection.**
- **There is early evidence emerging that sustainable buildings can command a green premium.**
- **PV is favoured over other energy sources.**



**WARNING:**  
**Electricity Licensing**

**Corporate PPAs**  
**– a challenge**

**DIY or outsource?**

**Green Energy**  
**– a new business line?**

**Hybrid solutions**

**Supply chains**

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